Gurnoor Kaur

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SUMMARY

Creative Digital Marketing student with a Bachelor of Journalism and Mass Communication, skilled in social media management, content creation, and SEO optimization. Experienced in executing strategies across Facebook, Instagram, and LinkedIn to enhance engagement and brand visibility. Certified in Digital Marketing, Social Media Marketing, and Advanced Google Analytics, with proficiency in analyzing performance metrics and managing advertising campaigns. Passionate about leveraging emerging trends to deliver impactful marketing solutions.

SKILLS

- Digital Analytics
- Strategic Analysis
- Graphic designing tools (Canva)
- MS Office Suite (Word, Excel, PowerPoint)
- EDUCATION

Post Baccalaureate Diploma

Douglas College | 2023 - Present New Westminster, BC

Promotional Strategies

Collaborated with a small B2B business to curate marketing strategies. Marketing Research

Marketing Research

Conducted in-depth surveys and focus groups to analyze market potential.

Digital Analytics

Integrating Google Analytics, analyzing data, and providing recommendations.

Bachelor of Journalism and Mass communication GGSIPU New Delhi, India	2019 - 2022
 Digital marketing Hands-On Experience Semrush 	Issued April 2024- Valid till April 2025
 Social media marketing HubSpot Academy 	Issued April 2024- till May 2026
Advanced Google Analytics Google	Issued June 2024- Valid till June 2027
Content Marketing Hubspot Academy	Issued April 2024- Valid till May 2026

• Content development

- META Ads
- Time Management
- Trend Analysis Customer Relationship Management
- Audience research
- Problem solving • Teamwork
- Google analytics 4
- Analytical Thinking
 - Digital Analytics

• Market research

• Social Media Metrics Analysis

2023 - Present

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EXPERIENCE

Marketing and Production Coordinator (Unpaid-internship) Education in Action, New westminster, BC

- Coordinate content planning, guest research, and promotional material creation for podcast episodes.
- Assist in recording, editing, and post-production to ensure high-quality podcast episodes.
- Execute marketing campaigns and manage social media content to drive audience engagement and growth.
- Analyze social media metrics and collaborate with the podcast team to align content with brand objectives.

Sales Associate

Kachvi Crystals, Burnaby BC

- Kachvi Crystals is a gem and crystal store specializing in meditation tools and crystals.
- Additionally, I helped manage and grow the company's social media presence.
- Content creation for social media platforms, reaching over **288,762** customers on TikTok within 12 weeks through organic posts.
- I contributed to business analysis and market research, offering insights that informed marketing strategies and increased online sales by **20%**.

Marketing (Freelance)

Pure Joy Wellness, New Westminster, BC

- Strategized and executed customer strategy and marketing communications plans, contributing to the acquisition of 5 new clients within 3 months.
- Strategizing and executing online and offline marketing plans

Social Media and Sales manager

Meraki Crystals and Gems, New Delhi, India

- Managed project coordination of social media and e-commerce strategies, resulting in a 206% increase in Instagram followers.
- Conducted market research and data analysis to identify trends and enhance customer outreach, increasing brand visibility
- Instagram followers increased by 206% (from 6k to 20k)
- Increased the social media reach of Crystals by Riya from 100k to 2 million.

Social Media Manager

I Can Predict, New Delhi, India

- Collaborative business with @crystalsbyriya
- Created social media Graphics and educational videos as face of the brand.
- Increased the followers by 50k by vigorous social media engagement campaigns
- Increased the reach of page by 1 Million in August to 5.1 million in May 2023. (410 % increase in 8 months)

Content Writer (12 week Unpaid Internship)

Conspiracy Theories, New Delhi, India

- <u>Reasearch work and Content creation</u>
- https://conspiracytheories.in/the-witch-the-death-of-christopher-case/

Aug 2022 - May 2023

Sept 2024 - Present

Oct 2023 - Present

Nov 2023-Present

Aug 2022 - May 2023

June 2020 - Aug 2020